

VIETNAM GOLD MARKET

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GOLD MARKET OVERVIEW



• 20 Millions of SJC gold bars produced and in circulation.

• 500-700 tonnes of gold bars are hoarded by the public.

• 2007-2016: 836 tonnes of gold in cumulative demand.

Average consumption: 898 Kgs/ Million of inhabitants.

GOLD MANAGEMENT POLICY



Before 2001, Gold market was highly regulated.

2001: Market's gradual liberalization by Decree 174.

 2002-2003: Physical gold imports authorized with greatly reduced taxes.

• 2005-2007 : Authorization of gold margin trading.

GOLD MANAGEMENT POLICY



• 2009: Tightening of gold policy because of high foreign trade deficit.

• 2012 : Market's activities restricted by Decree 24. State's monopoly on gold bars' production and official imports.

 2017: New policy on loosening up conditions on gold bar retail sales and financing loans from commercial banks.

MARKET POTENTIALS



Strong physical demand at 85 tonnes per annum.

Potential Gold Mobilization Plan of 500 tonnes minimum

Future VN Gold Exchange with large trading potentials
 (Daily margin trading volume of 2 Millions ounces in 2008)